ABS Projects at Novartis – Bioprospecting for New Medical Treatments

9th Meeting of the Conference of the Parties

May 26, 2008

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Dimension of biological diversity

Terrestrial ecosystems

- Mega-diversity regions:
 E.g. S. America, Australia,
 Indonesia
- Hotspots of diversity: Tropical rainforests: 4 % of the land surface with 50 % of all species on Earth
- > ~ 150'000 natural products

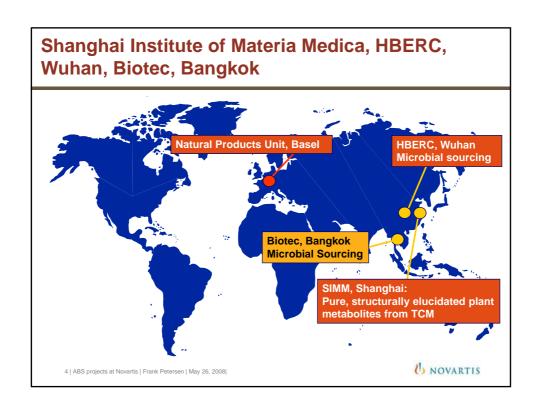
Marine ecosystems

- Highest degree of biodiversity
- > 90 % of all organisms classes

~ 15'000 natural products

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Shanghai Institute of Materia Medica

Goals

 Drug discovery with purified natural compounds from plants and fungi used in Traditional Chinese Medicine

Time

Eight years collaboration (8. 2001 to 12. 2009)

Project management

- Joint Steering Committee
- Semi-annual meetings in Basel/ Shanghai

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Mutual benefits being shared

- Know how transfer to SIMM
 - · Newest analytics and prep technologies
 - Modern electronic database systems
 - · Scientist and techn training at Novartis and SIMM site
 - NP lectures by Novartis experts for students at SIMM and University of Shanghai
- Financial Support to SIMM
 - Equipment and running costs
 - Full training costs, visiting scientists of Novartis labs in Switzerland
 - Milestone payments, royalties
- Research Progress
 - Several fold increase of scientific publications since project start
 - Significant number of pure plant metabolites delivered to Novartis for in-house screening
 - First compounds in closer evaluation and development of licensing opportunities

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Collaboration with Hubei Biopesticide Engineering Research Centre, Wuhan

- Microbial sourcing project started January 1999
- First Chinese microbial sourcing partnership with Western Pharma Company
- Bacterial diversity guaranteed by sampling in various geographical and ecological areas
- Capacity build-up by technology transfer, education/ training at HBERC and at Novartis laboratories; supply of equipment and scientific advice
- In 2006, Chinese partner received significant financial support from Chinese government
- In the meantime, new co-operations with other international companies based on implemented Novartis technologies and know-how

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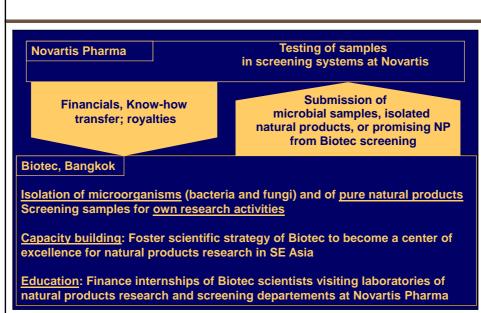








Biotec Research Center, Bangkok, Thailand



Biotec: Quick build-up of new microbial sourcing partnership

- Contract signed in March 2005; extension approved until May 2011
- Knowledge transfer: Three on-site training course/ lectures in Oct 05 and March 07
- So far 9 Biotec scientists trained in chemistry, microbiology, HTS at Nov Switzerland; full cost coverage by Novartis
- Capacity build up in microbiology, chemical profiling, and screening in Bangkok
- Dissemination of specific microbiology knowhow to scientists from other SE Asian countries
- Advice in new strategy and introduction of new research concepts at Biotec
- > 3000 microbial strains delivered for drug discovery at Novartis





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