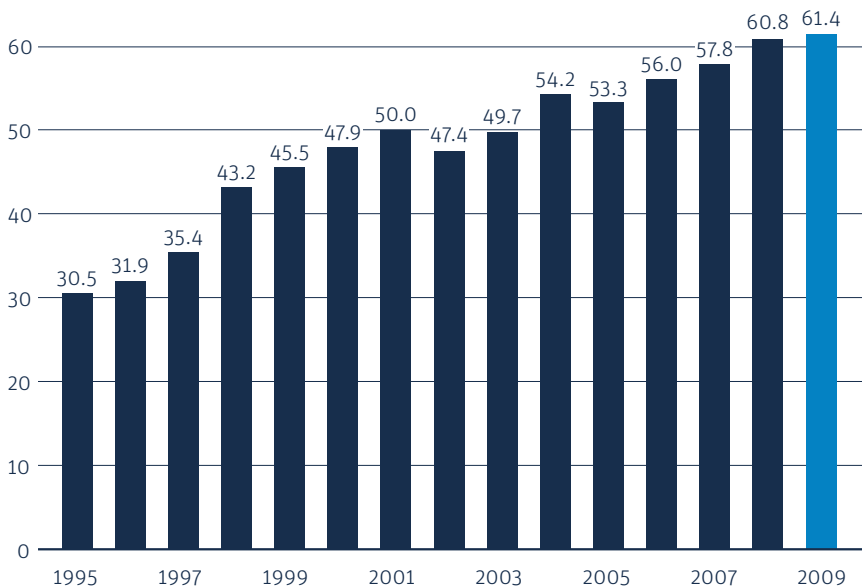


Export Ratio of the Pharmaceutical Companies in Germany

Foreign sales as a percent of total sales



2009: provisional data; for detailed data, see Appendix, page 56
Source: Federal Statistical Office

Due to various types of regulations, the domestic pharmaceutical market has lost its significance for German pharmaceutical manufacturers in the long term. In contrast, international sales have become more and more important. The export ratio has increased from around 30 percent in 1995 to over 60 percent. In a ranking of production locations, Germany still ranks fourth after the USA, Japan and France.